



## OANY Views

- Join us for live monthly meetings on the 3rd Wednesday of the month and receive continuing education credits
- Socialize and network with your fellow Opticians and enjoy the camaraderie
- Special discounts from selected sponsors for members only

## The President's Corner

Happy New Year from everyone on your OANY board. I hope that everyone enjoyed their holidays. So now it's back to work at OANY so that we can continue to bring you lots of new and exciting offerings for the New Year. We are already working on another 4 credit Sunday continuing education seminar and brunch. We are working on getting new speakers and sponsors for the coming months. Our new venue at Mario's seems to be working out well. The food has been

good, the choices are varied and everyone seems to be enjoying themselves at the meetings. I think that

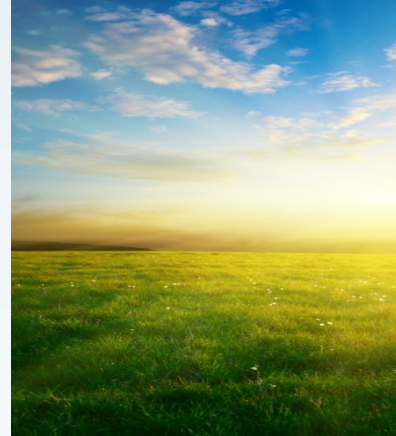
***"Ask any sales reps that come into your office if they would be interested in doing something for OANY"***

the only thing that could be better would be the parking situation. I realize that last month was difficult for some of you but I'm hoping that

things will be better in the coming months since we won't be dealing with the traffic of the holidays. December brought us a great speaker, and I would like to thank Andrew Bruce for traveling so far to bring us a most enjoyable lecture. I'm hoping we can have him return to us at a later date. We are always looking for new and different sponsors and speakers. With this in mind, please don't hesitate to ask any sales reps that

*(Continued on page 9)*

## Never Taking Our Vision For Granted



### Our Mission

The Opticians Alliance of New York is an independent, not for profit organization, established to promote continuing competency and betterment of the optical health professional and to provide a standard of excellence in the optical health care for the consumer.

### Tentative 2026 Schedule

Jan. 21, 2026	Clearvision
Feb. 18, 2026	Bob Russo
Mar. 18, 2026	Save the Date
Apr. 12, 2026	Dave & Buster's
Apr. 15, 2026	Hoya
May 20, 2026	Save the Date
Jun. 17, 2026	Stephanie Maes

JOIN US AT OUR UPCOMING MEETING AT OUR NEW VENUE

**MARIO'S RISTORANTE**

635 OLD COUNTRY RD. PLAINVIEW, NY

**ON WEDNESDAY, JANUARY 21, 2025**

Sponsor: **Clearvision Optical**  
 Speaker: Josh Gordon  
 Presentation: Continuity of Eye Care  
 CE Credit: 1 Ophthalmic Dispensing Credit

### Inside Our Jan. Issue

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## Dinner Options and Schedule For Our January Meeting

### Schedule of Events

7:00 to 8:00PM	Social hour, meet with sponsor (Cash bar until 7:30PM)
8:00 to 8:30PM	Business meeting
8:30 to 10:00 PM	Continuing education and raffle

**Please note that no liquor can be ordered after 7:30 and no alcoholic beverages can be brought into the meeting room after 8:00**

### Served Family Style

#### Starters

Garlic Knots  
Tea, Soda, Coffee

#### Appetizer

Calamari

#### Salad Choice

Garden  
Caesar

#### Entrée Choices

Chicken Parmigiana  
Salmon  
Meatballs  
Veal Sorrentino

#### Sides

Spaghetti  
Sauteed Vegetable Medley

#### Dessert

Assorted Dessert Surprises



- Dinner is \$50 per person
- 50/50 raffle optional
- Please bring exact cash or check for dinner
- Can't make dinner? Come for the CE credits!



### General Information

- The Opticians Alliance of New York meets the 3rd Wednesday of the month. Schedule, sponsors, and speakers are subject to change.
- It is the responsibility of all members to sign in at the beginning of the meeting. This means sign-in on at least 2 sheets and sometimes 3. You will not receive credit for the continuing education course if you are not signed in. Our CE provider and that of the New York State Education Department prohibit issuance of credits to anyone who has not properly signed in or has not stayed for the complete course.
- If you have received a notice that your membership has to be renewed, please send in your check today. Better yet, if you're attending our upcoming meeting, you can pay by either check or credit card. If you're writing a check from your business, we kindly request that you *clearly print your name on your check* so we can properly credit you. We regret that if your dues is not paid and up to date, you will not receive your CE credits.
- Donated gifts for our raffle are greatly appreciated and will be acknowledged
- Check your e-mail daily or call any member of the Executive Board for updates to our schedule for our upcoming meeting.

### OANY

P.O. Box 631  
Oceanside, NY 11572  
516-234-4040  
Email: [office@oany.org](mailto:office@oany.org)  
Website: [www.oany.org](http://www.oany.org)

### OANY Officers 2025-2026

<b>President:</b>	<b>Steven Lehrer</b>
<b>Vice President</b>	<b>Mark Cohen</b>
<b>Secretary:</b>	<b>Judith Deucht</b>
<b>Treasurer:</b>	<b>Paul Heller</b>
<b>Directors:</b>	<b>Madeline Koenig</b>
	<b>Alan Smith</b>
<b>Directors at Large:</b>	<b>Devon Morton</b>
	<b>Barry Santini</b>
<b>Past Presidents:</b>	
	<b>Paul Heller</b>
	2022-2024
	2016-2019
	<b>Anthony Fulco</b>
	2021-2022
	<b>Steven Lehrer</b>
	2014-2016
	<b>Judith Deucht</b>
	2012-2014
	<b>Joseph Monestere</b>
	2010-2012
	<b>Anthony Rebaldo</b>
	2008-2010
	<b>Peter Bacotti</b>
	2005-2008
	2019-2021
<b>Newsletter</b>	
<b>E-Mail Blast:</b>	<b>Mark Cohen</b>
<b>Official Photographer:</b>	<b>Drew Washton</b>

### Regional Office of Professional Discipline

250 Veterans Memorial Highway Room 3A-15  
Hauppauge, NY 11788  
Phone: 631-952-7422  
Complaint Hot Line: 800-442-8106

### NYS Education Department Stephanie Maes

Executive Secretary for the State Board  
In Ophthalmic Dispensing  
The New York State Education Department  
89 Washington Ave. 2nd Floor  
Albany, NY 12234  
Phone: 518-474-3817 extension 180  
Fax 518-402-5944

# CLEARVISION

## Continuity of Care in Eyecare Today

Guest Speaker: Josh Gordon

January 21, 2026 • 7:00 PM

Mario's Restaurant • Plainview, NY



In a rapidly evolving eyecare landscape, continuity of care is essential to maintaining patient trust, outcomes, and long-term practice success.

Family Style Multi Course Dinner

Non-Members: \$65 (Includes dinner and CE credit)

No RSVP required. Pay at door.



# OANY News

## New Members



We would like to welcome the following new OANY members:

- Alex Stern Brooklyn, NY
- Yitzchak Sebbag Marlton, NJ
- Sean Deming Ye Flushing, NY
- Danielle Franklin Buffalo, NY

We hope to see you at our monthly meetings.

## Thank You to OANY



In our last newsletter we offered our condolences to Paul Heller and his family on the passing of his father-in-law, Robert Porcelli. Below is the thank you from Paul's family

"To thank you for your kindness and sympathy at a time when it was deeply appreciated. Thank you very much for your generous gift in remembrance of Bob (aka Pop). We really appreciate your thoughtfulness."

Love,  
Cathie, Valerie, Paul and Family



## Winner of our 50/50 Raffle

We would like to congratulate Scott Kornfeld. He was the winner of our 50/50 raffle at our December meeting.

The logo for Charmant Group, featuring the word "Charmant" in a stylized script font above the word "GROUP" in a smaller, sans-serif font.

**Koos Van Witzenburg**  
Territory Manager  
President's Club

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Phone: 800-272-2042 Ext. 4055 | Fax: 800-443-2238 | Cell: 516-984-0772  
Email: kvanwitzenburg@charmant.com | www.charmant-usa.com

AUTOMATED MERCHANT SERVICES

The logo for Automated Merchant Services (ams), featuring the lowercase letters "ams" in a bold, sans-serif font, with a stylized outline of the state of New York to the right.

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PRESIDENT

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www.amsprocessing.com Fax: 516-593-8352  
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# Continuing Education Opportunities

We are pleased to announce that OANY will be offering 2 new continuing education opportunities during the months of March and April

- March: Loft Eyewear Show
- April: Dave & Buster's

## Loft Eyewear Show



Loft is the longest running and largest independent eyewear show in the Americas. Since 2000 The Loft Eyewear Shows have been the premier independent luxury eyewear events held annually in the United States.

This year's show will be held on March 5th, 6th and 7th (from 9:00AM to 6:00PM) in Manhattan at the Chelsea Industrial & High Line Nine. **OANY will be sponsoring the continuing education events.**

Come visit the expanded New York event in two fabulous locations on 28th Street in the Chelsea/Hudson Yards District. The show is now three times larger than the LOFT you used to know. The 2026 event will once again offer CE classes as well the famous party, catering and baristas.

More information will follow so watch for our newsletters and e-mail blasts in the coming weeks.

For more information, visit the [Loft Website](#).



## Dave & Buster's

On Sunday, April 12, 2026, OANY will sponsoring a continuing education event at Dave & Buster's in Westbury. We plan on offering 4 continuing credits so you'll want to save the date. More details will following in the coming months.

# *Pictures From Our Dec. Meeting*

*Our OANY Members Who Join us for the Education and Camaraderie*



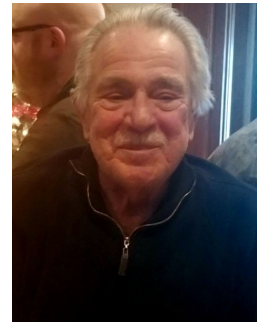
*Jeff Heller*



*Lisa Greenwald*



*Haydee Foos*



*Mike Marrone*



*Paul Glaser*



*Alan Smith*



*Judy Deucht, Peter Bacotti*



*Steven Lehrer, left, Paul Heller*



*Fred Rapps, left, Chuck Abramson*



*Brian Gerard, left, Mike Sabia*

*Thank you to our sponsor and our speaker*

Thank you to  
**Mitsui Chemicals of America**  
for sponsoring our  
December meeting.



Steven Lehrer, OANY President,  
left, presents Certificate of  
Appreciation to Andrew Bruce.  
Thank you for the outstanding  
continuing education  
presentation in December,  
"ABBE Value and Refractive  
Index: The Ongoing Battle."



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# Legislative Report and Other Important News in Our Industry

**Editors Note:** *Our Legislative Report will continue each month in memory of Anthony Rebaldo, who founded this column. Anthony passed away on October 1, 2025.*

- As a patient advocacy organization, Prevent Blindness is deeply concerned about the pending impacts of these expiring tax credits. Read the article [here](#).
- AAPOS remains committed to supporting treatment options for progressive pediatric myopia that meet the highest standards of safety, efficacy and long-term benefit. Read more about it. [Myopia](#).
- Although HIPAA does not specifically mention online reviews, it outlines several rules that impact your legal ability to encourage patients to write reviews. See the outline on [rules](#).



## OANY Raffles Off Holiday Gifts at Our December Meeting

We would like to thank all of our members who attended our December meeting. In addition to the camaraderie and the great food, we raffled off 20 gifts for the holidays. Congratulations to the winners below.



- Wendy Hollander    Bottle of Wine\*
- Mike Sabia        Ramen Bowl
- Stacey Forur       Italian Cookies
- Devon Morton      Ramen Bowl
- Paul Heller         Ramen Bowl
- Lisa Greenwald    Italian Cookies
- Judy Deucht        Asian Cookies
- Peter Bacotti       Gift Basket of Cookies
- Chuck Abramson    Chocolate Liquor
- Tom Polizzi         Box of Truffles

- Steven Lehrer        Box of Truffles
- Orlando Aquado    Box of Snacks
- Scott Kornfeld      Danish Cookies
- Paul Glaser         Ramen Bowl
- Dave Phillips       Box of Truffles
- Haydee Foos        Asian Cookies
- Mark Cohen         Box of Truffles
- Hall Heller          Chocolate Tree
- Drew Washton       Ramen Bowl
- Fred Rapps          Ramen Bowl

\*Courtesy of Rob Lupo, Central Optical, Thank You!

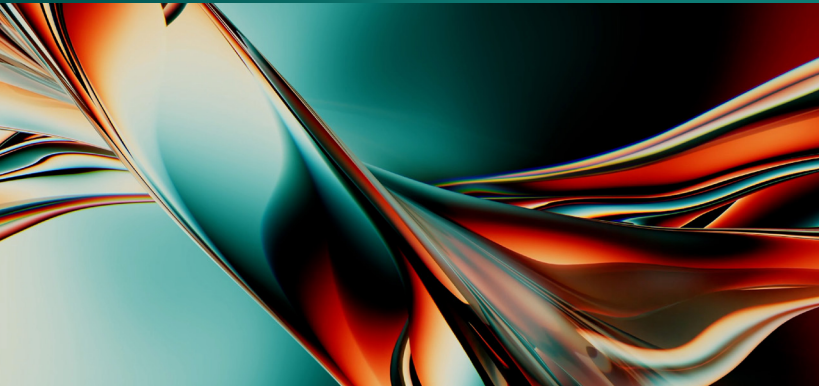
*(Continued from page 1)*

come into your office if they would be interested in doing something for OANY. This month's meeting will be Wednesday January 21st at Mario's in Plainview. I look forward to seeing everyone there. As always, if there is anything you need to discuss, please do not hesitate to contact me or any board member.

*Steven Lehrer*



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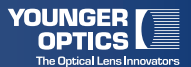
BRIGHT SUN OUTDOORS // Dark Brown

SUNNY IN THE VEHICLE // Copper

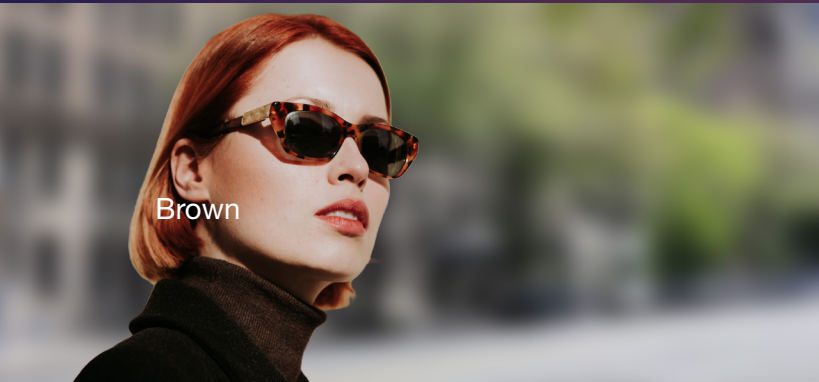
OVERCAST/LOW LIGHT // Olive green for higher contrast



OLIVE GREEN to COPPER  
to DARK BROWN



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Gray-3



Gray-1



Brown



Copper



Green

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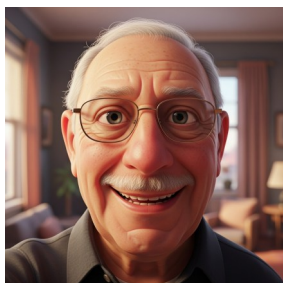
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# The Beat Goes On

By The Old Geezer (AKA Peter Bacotti)

A thought provoking question on prism and do you know what a nasal cut is and what you would use it for?



Another month, another article, ho, ho, ho it is off to work we go. I figure I can

still come up with some of the things I have learned over the years and might elicit some positive reactions. Alternatively, maybe not, maybe someone will come up with a better idea that is easier to boot. I can only say I never stop learning, that is what keeps us (me) going. I would love to learn something new every day so as to be able to pass it along to all my fellow opticians. The problem is I have to do this fast, if I do not write it down before I forget I cannot pass it on, old age has arrived.

Anyway, a good way to get into the nitty gritty might be to address something I have always wondered about. This being how to fabricate and fit a pair of glasses that had prisms prescribed not knowing how the prism was determined during the exam. Not knowing if the new glasses were going to work the way the doctor refracted the patient. Let me give you an example. The patient has a monocular PD of OD 30, OS 34 for distance. The left eye has a phoria and also has a displaced pupil superiorly of 2.5 millimeters

and that is how the glasses were made. The patient exhibited signs of some vision doubling and went back to the doctor. The question in my mind is did the doctor then check for prism with the new glasses in place or use a phoropter to prescribe necessary prisms without checking with PD and superior pupil displacement.

The outcome was from the patient's point of view, better, but not perfect. The doctor says the prisms are necessary as written but neutralizing the lenses shows a different amount of prism from what the prescription called for and segment heights were different. What do you the master optician think. Please let us know.

On another front, let us think about this. What do you do if a patient loves the style and color of frames to purchase for her new glasses, but we know the bridge does not fit properly? A case in point, the patient's nose is quite large at the base. The zyl frame picked for the new lenses does not accommodate the necessary fit, what should we do? There are two possible solutions I came up with assuming you will use that frame or a combination of them both. Does anyone remember or know what a nasal cut is? Step one in this scenario is the nasal cut. When edging the lenses you make them larger than the frame by an amount about double the

size of the hand beveling to flatten the nasal area of the lenses. Then you heat the frame in the area of the nasal cut to accept the new shape of the lens. What is nice is that you can control how much you can change the amount of nasal cut. The second idea I found that works in slight adjustments is to create more cut out for the nose contour. On a zyl frame with added or old styles nose pads, you just heat the pads and curve the pads back towards the frame front to create more room. The newer types of pads require you to heat the whole pad and frame area and round the whole area without twisting the frame eye rim thus widening the nasal opening. As I have said many times, I am sure that there are other ways to handle any type of problems. It is up to you as a master optician to put on the thinking cap to explore new paths and then pass on your knowledge to others in the profession. I still know one of the best ways is to attend local Opticians Alliance of New York (OANY) meetings and exchange ideas with your peers. I am sure that we would all benefit from this meeting of the minds.

Enough for this time. Hope to see you soon.





*Silhouette*

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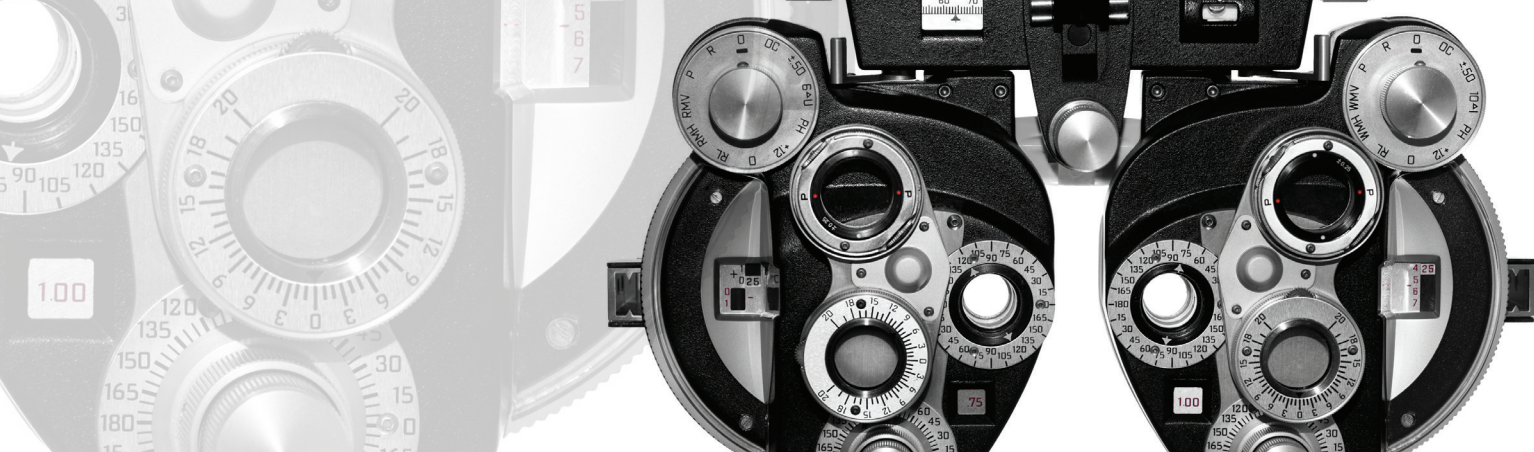


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## ***Opticians Alliance of New York (OANY)***

### ***Membership Application***

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- Monthly newsletter to keep you informed
- Member of the United Opticians Association (UOA)
- Timely e-mail blasts

Date: \_\_\_\_\_

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### **Business Address**

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City \* \_\_\_\_\_ State\* \_\_\_\_\_ Zip Code\* \_\_\_\_\_

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☐ Check here if you would like your business listed at the patient referral section of our website.

### **Contact, License and Other Information**

Cell Phone\* \_\_\_\_\_ Home Phone \_\_\_\_\_

E-Mail Address\* \_\_\_\_\_ License\* # \_\_\_\_\_

Birthday Information Month \_\_\_\_\_ Day \_\_\_\_\_

(to acknowledge your birthday in our monthly newsletter)

- Annual Membership fee is \$125. Please enclose your check made out to the **Opticians Alliance of New York**. You can also make a one-time credit card payment by filling out the information on the reverse side of this application.
- As an added benefit when you join our organization, your first year's membership is 14 months starting with the date your application is accepted for membership. Thereafter, membership is for 1 year and is renewed on your anniversary date. Your anniversary date is 14 months after your application is accepted for membership.

**Mail application and check to:**  
**Opticians Alliance of New York**  
**P.O. Box 631**  
**Oceanside, NY 11572-0631**  
**Office Phone: 516-234-4040**  
**Website: oany.org**

## One Time Credit Card Payment Authorization Form

Sign and complete this form to authorize ***Opticians Alliance of New York Inc.*** to make a onetime debit to your credit card listed below.

By signing this form, you will give us permission to debit your account for the amount indicated on or after the indicated date. **This is permission for a single transaction only and does not provide authorization for any additional unrelated debits or credits to your account.**

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SIGNATURE \_\_\_\_\_

DATE \_\_\_\_\_

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