



OANY Views

“New Beginnings”

- New OANY
- New Venue
- New Continuing Education Credits

The President's Corner

I sincerely hope this newsletter finds you and your loved ones safe, healthy, and happy!! Unfortunately, the pandemic forced us to cancel our first two meetings in January and February of 2022. The good news, however, is that we presented a January continuing ed seminar, and will host another for February. As President, it is important to me that OANY honor our commitment to you our valued member. As I often say, **“this is your organization.”** With that

said I want to detail some of the behind-the-scenes activities that occur, and

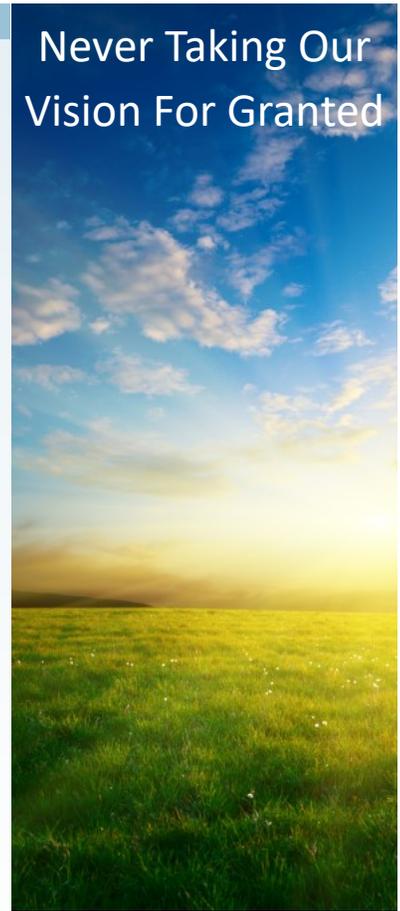
“I for one strongly believe that continuing education must go beyond optical products and services.”

go unnoticed, especially when our monthly meeting is canceled. The OANY Board of Directors meet monthly. The focus of these meetings is to review past initiatives and

develop new ones moving forward. Always, with the intent to increase the value of your membership experience and license. As an example, we recently discussed our meeting venue, location, and day of the week it is held. With feedback from the board, we consider whether our current meeting criteria is in the best interest of our constituency. Other items discussed such as continuing education are at times challenging. We not only

(Continued on page 4)

Never Taking Our Vision For Granted



2022 Schedule

Feb 17, 2022	RLabs
Mar 17, 2022	To Be Announced
	Date and sponsor to be announced
May 19, 2022	To Be Announced
June 16, 2022	Tri-Supreme Optical
Meetings and sponsors subject to change	

DUE TO COVID CONCERNS, OUR MEETING ON THURSDAY, FEBRUARY 17TH, 2022 AT DOMENICO'S RESTURANT HAS BEEN CANCELLED! IN LIEU OF THE LIVE MEETING, THERE WILL BE A ZOOM WEBINAR GIVEN ON THE SAME DATE STARTING AT 8:00. LOOK FOR YOUR INVITATION THAT WILL BE SENT OUT ON FEBRUARY 15TH. SEE DETAILS OF THE PRESENTATION BELOW

Sponsor: RLabs
 Speaker: Doreen Gaede
 Presentation: Practice Growth with Safety
 CE Credit: 1 Ophthalmic Dispensing Credit

Continuing Education Speakers

- Dr. Joseph Bacotti
- Mark Cohen
- Herb Fletcher
- Joe Forte
- Robert Russo

FDA Approves First Generic of Restasis

February 2, 2022, INVISION Staff
Restasis generated revenue of \$1.29B last year.

The U.S. Food and Drug Administration has approved the first generic version of AbbVie Inc.'s Restasis, a medication for dry eye.

"Restasis has been approved for use in the U.S. for nearly 20 years, but until today, there was no approved generic product of this drug that can help the millions of Americans who suffer from dry eyes," said Sally Choe, Ph.D., director of the Office of Generic Drugs in FDA's Center for Drug Evaluation and Research. "Today's approval reflects the FDA's continued commitment to advancing patient access to lower-cost, high-quality generic drug products that are as safe and effective as their brand name counterparts. Supporting development and expanding opportunities to bring complex generic drugs to the market is a major focus of our efforts to help improve competition and help lower drug prices."

The sponsor of the generic version of cyclosporine ophthalmic emulsion 0.05% single-use vials is Mylan Pharmaceuticals Inc.

Reuters reports that Restasis brought AbbVie revenue of \$1.29 billion in 2021.

Keratoconjunctivitis sicca, or dry eye, happens when a person's eyes don't make enough tears to stay wet, or when the tears are not of the correct consistency. Cyclosporine ophthalmic emulsion is a commonly prescribed immunomodulator with anti-inflammatory effects that generally helps to increase tear production in these patients.

General Information

- The Opticians Alliance of New York meets the 3rd Thursday of the month. Schedule, sponsors, and speakers are subject to change.
- It is the responsibility of all members to sign in at the beginning of the meeting. This means sign-in on at least 2 sheets and sometimes 3. You will not receive credit for the continuing education course if you are not signed in. Our CE provider and that of the New York State Education Department prohibit issuance of credits to anyone who has not properly signed in or has not stayed for the complete course.
- If you have received a notice that your membership has to be renewed, please send in your check today. Better yet, if you're attending our upcoming meeting, you can pay by either check or credit card. If you're writing a check from your business, we kindly request that you *clearly print your name on your check* so we can properly credit you. We regret that if your dues is not paid and up to date, you will not receive your CE credits.
- Donated gifts for our raffle are greatly appreciated and will be acknowledged
- Check your e-mail daily or call any member of the Executive Board for updates to our schedule for our upcoming meeting.

OANY

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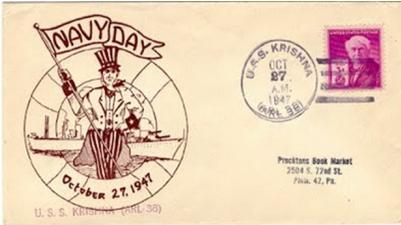


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The Year Was 1955



Did you hear the post office is thinking about charging **7 cents** just to mail a letter?



Did you see where some baseball **player** just signed a contract for \$50,000 a year just to play ball? It wouldn't surprise me if someday they'll be making more than the President.



If they raise the minimum wage to **\$1.00**, nobody will be able to hire outside help at the store.



I never thought I'd see the day all our kitchen appliances would be electric. They're even making electric typewriters now.



I'm afraid the Volkswagen car is going to open the door to a whole lot of foreign business.



When I first started driving, who **would** have thought gas would someday **cost 25 cents a gallon?** Guess we'd be better off **leaving** the car in the garage.



The fast food restaurant is **convenient** for a **quick meal**, but I seriously doubt they will ever catch on.

(Continued from page 1)

work to make CE's accessible but understand the need to bring you seminars that are truly educational and interesting. I for one believe that we all have had enough product presentations to last a lifetime. We need to present you with thought provoking current business ideas or seminars that expose us to techniques that lead to self-improvement. I for one strongly believe that continuing education must go beyond optical products and services. As for OANY, we rely heavily on our vendors.

Without their support we cannot survive. Their dollars enable us to have meetings, develop continuing ed, and have a newsletter as well as other items. So please, consider them and using their products. In closing, thank you for your continued support of OANY. Please feel free to reach out as we sincerely appreciate your valued input and ideas.

Anthony Fulco

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Territory Manager
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Pictures from our Dec Meeting



Joe Monestere



Victor Weinstein



*David Cohen, left,
Anthony Fulco*



*Stacey Forur,
Steve Lehrer*



Stuart Becker



Left to right, Chuck Abramson, Alan Smith, Anthony Rebaldo

Thank you to our sponsor and our speaker



*Dan Vogel
Thanks to Dynamic
Labs for sponsoring
our December
meeting*



*Barry Santini
Thank you for
presenting our CE
presentation*

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Shower Thoughts

This month we present "Shower Thoughts." What do you think about when you're taking a shower? Here's a sampling. Thanks to Peter Bacotti for sending these. Do you have any "Shower Thoughts" you would like to share with us? Just send them to me and I'll publish them a future newsletter. E-mail to: moodymet@aol.com.



1. Somewhere there must be 2 bots stuck in an infinite loop of auto-reply spam for eternity.
2. "CPR can be performed to the beat of either 'Staying Alive' or 'Another One Bites the Dust' depending on if you are optimistic or pessimistic.
3. "Maybe superheroes wear capes to hide the zipper on the back of their onesie.
4. "If lab-grown meat becomes the norm, our children and grandchildren will probably think we're monsters for killing and eating animals.
5. "Because of the fact you exist, and your line survived, there is a high chance you had a good warrior among your ancestors."
6. You can tell how bad inflation has been over the years by how much money people steal in heist movies of their times.
7. "If you're wearing noise-canceling headphones and someone has to wave at you to get your attention, you have gone from being voice-activated to being motion-activated.
8. "The person standing in front of you is technically the person standing the furthest behind you.
9. "Trees are the earth's lungs and even look like the bronchus/bronchiole/trachea inside our lungs.
10. "If you stare at the sun long enough, you get a dog.

via Reddit

Legislative Report and Other Important News in Our Industry

By Anthony Rebaldo, Legislative Committee



- From ABO-NCLE regarding removing license in other states. ABO-NCLE says there are 23 licensing states as of now and there is no intention in removing those 23 states for opticians.
- At the NYC college advisory board meeting, it was stated that those students taking NY licensing examination had 93% passing rate last year.
- Non licensed personnel are permitted to work with frame selection and making appointments. However, by state law they are not allowed to fill eyeglass and or contact lens Rx's, take any pd and bifocal measurements. That must be done by a licensed certified Ophthalmic Dispenser.
- 1-800 contacts have announced the formation of a standalone business, Luna solutions, focused on providing technology and services to third parties in the vision industry for new and renewal glasses and contacts prescriptions, eyewear virtual try-on, a digital pupillary distance tool glasses and contacts fulfillment.
- Vision Path Inc, doing business as Hubble Contacts, has been ordered to pay \$1.5 million in civil penalties and \$2 million in consumer redress as part of a federal settlement that the online contact lens company violated the fairness to contact lens consumers act and the FTC's contact lens rule.
- State of Virginia's OD's seeking approval for eye laser surgery.

A Little Humor

Thank God they put a cone up...I would've drove right into this mess...



- Just once, I want a username and password prompt to say, "Close enough."
- People who wonder if the glass is half empty or half full, miss the point. The glass is refillable.
- Never laugh at your spouse's choices. You are one of them.
- Common sense is not a gift. t's a punishment because you have to deal with everyone else who doesn't have it.

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During the Pandemic, we swiftly rerouted some production to PPE, offering much needed equipment to front line personnel, as well as ECP's and private citizens, and launched a virtual catalog for you to use with your customers. In short, there is nothing we have not changed and will not continue to change to better service you, our partner.



We are still true to our independence and are proud of our heritage. If you were a customer of Rochester Optical 5 years ago you simply would not recognize it as the same entity we are today. The change to RLab is, in part, to share our new and exciting story, to reflect the growing National nature of our business and to cast our ship definitively forward on this new exceptional path. In short, if you haven't tried the new RLab you really don't know *RLAB*.

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