



DANY Views

President's Message

Winter or lack thereof is now in full swing. The weather has been co-operating for the most part so I hope that business has been good for everyone. I was fortunate enough to miss our big storm however I got stuck in San Antonio. That wasn't the worst thing that could have happened. The Leadership Conference was an excellent meeting and I came away with a lot of good information. I will go over all the details at our upcoming meeting. All in all it was a very informative meeting.

I would like to thank Paul Heller for filling in for me at January's meeting. I would also like to thank our sponsors Roy Franks and his regional manager Dan Bell from

President's Message

A&A Optical and 21st Century Optics represented by Anthony Fulco and Nick Cacace, our Long Island representative. Our

Continuing Education lecture was given by Anthony Fulco and from all indications it was most interesting and informative. We also had at our meeting the Acting Secretary to the Advisory Board in Ophthalmic Dispensing, James Hinds, who gave a Power point presentation into the workings of the board. My understanding was that it was also quite interesting as well.

Our February meeting is just around the corner and will be hosted by Ophthalmic Consultants of Long Island and Zyloware Corp. Dr.

(Message on page 5)

The Opticians Alliance of New York meets the 3rd Thursday of the month.

Schedule, sponsors and speakers are subject to change

2016 Schedule

- February 18, 2016
Ophthalmic Consultants of Long Island and Zyloware Corp.
- March 17, 2016
MH Optical
- April 14th-17th
Vision Expo East
- April 21, 2016
Younger Optics Match Eyewear
- May 19, 2016
Dynamic Labs and Zeiss



Join us at our upcoming meeting on
Thursday, February 18, 2016
at the Holiday Inn Plainview, exit 48 on the LIE



Sponsor: Ophthalmic Consultants of Long Island and Zyloware Corp.
Speaker: Dr. Joseph Bacotti
Presentation: Bug Out
CE Credit 1 Ophthalmic Dispensing or Contact Lens Credit

Continuing Education Speakers

Dr. Joseph Bacotti

Mark Cohen

Ray Dennis

Herb Fletcher

Eric Meyers

Robert Russo

Barry Santini

and many others

General Information

- It is the responsibility of all members to sign in at the beginning of the meeting. This means sign-in on at least 2 sheets and sometimes 3. You will not receive credit for the continuing education course if you are not signed in. Our CE provider and that of the New York State Education Department prohibit issuance of credits to anyone who has not properly signed in or has not stayed for the complete course.
- If you have received a notice that your membership has to be renewed, please send in your check today. Better yet, if you're attending our upcoming meeting, bring your check with you. Remember when renewing your membership, it must be in the form of a separate check. If you're writing a check from your business, we kindly request that you *clearly print your name on your check* so we can properly credit you. We regret that if your dues is not paid and up to date, you will not receive your CE credits.
- Donated gifts for our raffle are greatly appreciated and will be acknowledged
- Check your e-mail daily or call any member of the Executive Board for updates to our schedule for our upcoming meeting.

Dinner Menu and Schedule of Events for Our February Meeting

7:00 to 8:00PM Social hour, buffet dishes, meet with sponsor

(Cash bar until 7:30PM)

8:00 to 8:30PM Business meeting

8:30 to 10:00 PM Continuing education and raffle

Please note that no liquor can be ordered after 7:30 and no alcoholic beverages can be brought into the meeting room after 8:00

Buffet Dishes

Pasta Primavera

Chicken Fingers

Salad

Mescalito Salad

Choice of Entree

Chicken Picatta w/Lemon Butter

Sirloin Steak Sliced Teriyaki

Roast Salmon Dijonaise

All served w/sautéed vegetables and chefs potato

Dessert

Brownies and Cookies

Coffee & Tea

- Dinner is \$40 per person
- 50/50 raffle optional.
- Please bring exact cash or check for dinner.
- Can't make dinner? Come for the CE credits!



Kosher meals are available

- Contact David Cohen
- 2 weeks advance notice needed
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- Call 516-569-2335. Leave message

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 In Ophthalmic Dispensing

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MICHAEL KORS









The launch of Michael Kors latest collection captures the glamorous and sophisticated lifestyle that defines the brand's identity. Inspired by Michael Kors' signature jet set sensibility, Michael's newest collection of sun and optical styles showcase a variety of designs, from cool cat-eye shapes to sporty aviators to vintage-inspired frames and more. The newest collection features custom-made materials that are inspired from the ready-to-wear collection—a true celebration of the luxury derived from Michael Kors' profound vision of women's fashion!

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Black Self-Tapping Screw (small head)		⊖	1.2mm 1.3mm 1.4mm 1.5mm	11.4mm	2.0mm	4212112 4213112 4214112 4215112	
Silver Self-Tapping Screw (large head)		⊖	1.3mm 1.4mm 1.5mm 1.6mm 1.7mm	11.4mm	2.5mm	4013113 4014113 • 4015113 4016113 4017113	
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Gold Hinge Screw			1.4mm	4.4mm	2.0mm	4114445	
Silver Nosepad Screw		⊕	1.0mm	4.1mm	1.4mm	4010415 •	
Gold Nosepad Screw			1.0mm	4.1mm	1.4mm	4110415 •	

• Indicates the most commonly used sizes

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What Would You Do? Thinking Outside the Box



We are pleased to present this month's installment of "What Would You Do? Thinking Outside the Box." Each month we'll present an optically related topic in our newsletter and then publish the answer in our next newsletter. We'd like to thank Peter Bacotti for providing this month's topic. If you have an optical topic you'd like to discuss and would like to share it with us, please let us know so we can present it in future newsletters.

In last month's newsletter we asked: "how would you handle a patient who will not put down their cell phone and stop talking or texting while you're trying to help them?"

The answer: If you have a patient who is holding up the next patient to be cared for, you might try saying "Ms. Customer, other customers are waiting to be helped. Rather than make them wait while you finish your phone call, I will be happy to take care of your request as soon as you're done." Then give her the opportunity to give you her attention, and if she doesn't, smile and courteously say to the next patient waiting, may I help you?

Optical Topic #25

This month's question: When it comes to safety on the job, why is it important when taking in an Rx to do a lifestyle evaluation in order to determine the type of eyewear and lens material needed for the patient?

What would you do? Look for the answer next month

(Message from page 1)

Joseph Bacotti will be giving our Continuing Education seminar. I look forward to seeing everyone on February 18 at the Holiday Inn.

Steven Lehrer

Welcome to our Newest OANY Member

We are pleased to welcome Glen Carlin to OANY. We hope to see you at our monthly meetings.

Continuing Education Credit for ABO Courses

An ABO approved course alone is not recognized as an approved New York State Continuing Education Course. Your course must be underwritten by one of the providers listed by the New York State Education Department. To see the approved continuing education providers go to the New York State Education Department website at: <http://www.op.nysed.gov/prof/od/odceproviders.htm>

Employer sponsored courses unless underwritten by one of those providers are not New York State Approved courses.

Alerts For Our Monthly Meetings

As an OANY member we provide several means to remind you about our monthly meetings. Our e-mail blasts and newsletter are two such examples.

The newest method we can utilize to let you know about our monthly meetings is via an alert to your e-mail address or cell phone. To receive this alert just let us know your cell phone or e-mail address when you attend our next meeting and sign in. If you can't attend our next meeting, just contact any of our board members and they'll make sure you are signed up for our new monthly alert. Our new alert is just the latest to keep all of our members informed.

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Dan Bell, left and Roy Frank from A&A Optical. Thank you for co-sponsoring our January meeting



Dan Vogel, left and Peter Bacotti



Anthony Fulco, standing and Phil Feldman



Paul Heller, right, presents certificate of appreciation to Anthony Fulco of 21st Century Optics who co-sponsored our January meeting and presented our continuing education course



Nancy Feldman



James Hinds, Acting Executive Secretary for the State Board in Ophthalmic Dispensing, left, and Joe Monestere



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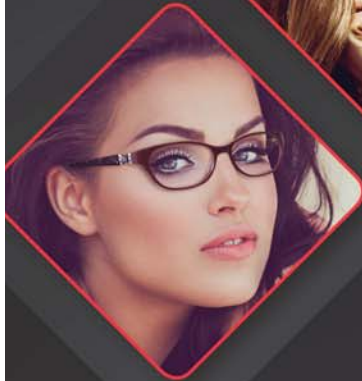
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